

# LeTIP Visitation Schedule - BOARD APPROVED

## DECEMBER 2017

**VISITATION RULES:**

A member will be considered “in arrears” of their visitation requirements, if they have not completed the previous month’s visitation as of the visitation day of the following month.

If a member is “in arrears” one (1) visitation, the membership will be considered a “Member Not in Good Standing”

Upon a member being “in arrears” two (2) visitations, the membership will be terminated immediately.

A member has the right to bring their concerns before the board at any monthly board meeting. Board meetings are held on the Tuesday of the month, prior to the first Wednesday of the month at 7 AM.

(Contact the current Board president for the location of the Board meeting.)

Visitor	Company	Phone		Visitee	Company	Phone
Acito, Devin	Integrity Hearing Aid Solutions	602-3899	visits	Kilmer, Amanda	Penn Waste	324-0352
Anthony, John	Fairway Independent Mortgage	591-3278	visits	Kaminek, Meredith	Through Meredith's Eyes	932-0908
Bailey, Christina	Coldwell Banker	512-0615	visits	Dagle, David	Law Office of Peter J. Russo	591-1755
Bartol, Keith	Hassinger & Company	514-6186	visits	Kaplan, Dale	Kaplan's Careful Cleaners	737-0572
Becker, Suzanne	The Artisan Court	545-2020	visits	Nesbit, Marcia	Keystone Elder Law	697-3223
Billow, Mario	Dailey Funeral Home	233-1933	visits	Raniero, Kelly	Quality D.O.T.	554-1317
Brown, Rav	Boyer & Ritter LLC	761-7210	visits	Carabin, Ed	Carabin Associates	773-1327
Buffington, William	Wm Buffington Company, Inc	657-2451	visits	Anthony, John	Fairway Independent Mortgage	591-3278
Burns, Heather	New 2 You Services	557-8043	visits	Greenawalt, Jack	White Oak	777-0060
Carabin, Ed	Carabin Associates	773-1327	visits	Strouse, Dillon	Strouse Entertainment, LLC.	448-1770
Coller, Chris	CleanTeam Cleaning	763-7444	visits	Frederick, Randy	ChiroPlus of Locust Ln.	545-6063
Conte, Anthony	Conte Wealth Advisors	975-8800	visits	Pease, Bob	Capital Region Benefits	975-9300
Dagle, David	Law Office of Peter J. Russo	591-1755	visits	Ness, Jake	Mid State Carpet Masters	514-2462
Delligatti, Robert	Project Handyman	418-9410	visits	Stone, Ethan K.	Law Offices of Ethan K. Stone	220-3529
Deshong, Mike	Quality D.O.T.	975-6482	visits	Scheidler, Harry	PA Telephone Products	763-1400
Duncan, Norleen	Mary Kay Cosmetics	236-9971	visits	Winand, Jeff	Jeffrey's Flowers	591-0244
Foley, Noelle	Twisted Sportswear	506-0600	visits	Billow, Mario	Dailey Funeral Home	233-1933
Frederick, Randy	ChiroPlus of Locust Ln.	545-6063	visits	Gaffney, Mike	Gaffney Electrical Contracting	432-9473
Gaffney, Mike	Gaffney Electrical Contracting	432-9473	visits	Lauver, Rob	Peaceful Pet Passage	691-9214
Greenawalt, Jack	White Oak	777-0060	visits	Owens, Nathaniel	Solarcity Corporation	479-2464
Hammond, Steve	AutoCamp	761-8881	visits	Wells, Chandler	Brenner Nissan	554-8979
Harshbarger, Gary	Gunn Mowery	761-4600	visits	Buffington, William	Wm Buffington Company, Inc	657-2451
Haverstick, Chris	Paytime, Inc.	458-0021	visits	Horn, Rich	Pay Pros	395-8885
Horn, Rich	Pay Pros	395-8885	visits	Nelson, Art	Mr. Rooter Plumbing	866-Rooter1
Jameson, Dan	Jameson Law Firm	856-6387	visits	Kilpatrick, Lisa	Print Works on Demand	545-5215
Kaiser, Cathleen	Isagenix	649-7177	visits	Richie, Gennifer	Odessa Design, Inc.	774-1949
Kaminek, Meredith	Through Meredith's Eyes	932-0908	visits	Brown, Rav	Boyer & Ritter LLC	761-7210
Kaplan, Dale	Kaplan's Careful Cleaners	737-0572	visits	Kaiser, Cathleen	Isagenix	649-7177
Kemble, Andrew	Andrew Kemble Masonry	601-4409	visits	Sands, Stephen	Keystone Family Business Center	439-0466
Kilmer, Amanda	Penn Waste	324-0352	visits	Duncan, Norleen	Mary Kay Cosmetics	236-9971
Kilpatrick, Lisa	Print Works on Demand	545-5215	visits	O'Neal Lyn	Art & Soul Gallery	761-1270
Lauver, Rob	Peaceful Pet Passage	691-9214	visits	Munn, Chris	Munns Diamond Gallery	761-8310
Lazzara, Tom	Intelecom Consulting Services	909-8900	visits	Haverstick, Chris	Paytime, Inc.	458-0021
Mosey, Steve	Mosey Landscapes	979-0155	visits	Harshbarger, Gary	Gunn Mowery	761-4600
Munn, Chris	Munns Diamond Gallery	761-8310	visits	Becker, Suzanne	The Artisan Court	545-2020
Nelson, Art	Mr. Rooter Plumbing	866-Rooter1	visits	Bailey, Christina	Coldwell Banker	512-0615
Nesbit, Marcia	Keystone Elder Law	697-3223	visits	Coller, Chris	CleanTeam Cleaning	763-7444
Ness, Jake	Mid State Carpet Masters	514-2462	visits	Stahl, Mike	Commercial Flooring Professionals, Inc.	580-8809
O'Neal Lyn	Art & Soul Gallery	761-1270	visits	Thompson, Carl	Lasered Granite Art & Monuments	691-3294
Owens, Nathaniel	Solarcity Corporation	479-2464	visits	Salter, Jim	Equipment Depot	725-7522
Parkison, Craig	Curb Appeal	671-1925	visits	Wurster, Bill	Quality D.O.T.	975-6482
Pease, Bob	Capital Region Benefits	975-9300	visits	Parkison, Craig	Curb Appeal	671-1925
Pensyl, Glenn	CertaPro Painters	761-2248	visits	Kemble, Andrew	Andrew Kemble Masonry	601-4409
Raniero, Kelly	Quality D.O.T.	554-1317	visits	Burns, Heather	New 2 You Services	557-8043
Richie, Gennifer	Odessa Design, Inc.	774-1949	visits	Schweitzer, Karl	Trindle Bowl	737-9820
Salter, Jim	Equipment Depot	724-7522	visits	Pensyl, Glenn	CertaPro Painters	761-2248
Sands, Stephen	Keystone Family Business Center	439-0466	visits	Hammond, Steve	AutoCamp	761-8881
Scheidler, Harry	PA Telephone Products	763-1400	visits	Bartol, Keith	Hassinger & Company	514-6186
Schweitzer, Karl	Trindle Bowl	737-9820	visits	Lazzara, Tom	Intelecom Consulting Services	909-8900
Stahl, Mike	Commercial Flooring Professionals, Inc.	580-8809	visits	Delligatti, Robert	Project Handyman	418-9410
Stevens, Karen	Aflac	574-1781	visits	Jameson, Dan	Jameson Law Firm	856-6387
Stone, Ethan K.	Law Offices of Ethan K. Stone	220-3529	visits	Mosey, Steve	Mosey Landscapes	979-0155
Strouse, Dillon	Strouse Entertainment, LLC.	448-1770	visits	Acito, Devin	Integrity Hearing Aid Solutions	602-3899
Sultzbaugh, Keith	Apex Realtors	307-2739	visits	Deshong, Mike	Quality D.O.T.	975-6482
Swidler, Eric	WI00 Country Gold Radio	243-1200	visits	Conte, Anthony	Conte Wealth Advisors	975-8800
Thompson, Carl	Lasered Granite Art & Monuments	691-3294	visits	Swidler, Eric	WI00 Country Gold Radio	243-1200
Wells, Chandler	Brenner Nissan	554-8979	visits	Stevens, Karen	Aflac	574-1781
Winand, Jeff	Jeffrey's Flowers	591-0244	visits	Foley, Noelle	Twisted Sportswear	506-0600
Wurster, Bill	Quality D.O.T.	975-6482	visits	Sultzbaugh, Keith	Apex Realtors	307-2739

**LOA's:**

None

**Incomplete mentoring requirements:**

Bradley, Amanda	Keystone Signs & Service	226-2226
Klemz, Brian	Capital Auto Glass	728-9329
Purcell, Julie	Epic Creative	620-9804
Wilsbach, Dustin	Mid State Carpet Masters	514-2462

**Visitation Chair:**

Buffington, Bill - 717-657-2451

A. Attend a 30-60 minute visitation to learn about the member and product, then give a 30-45 second commercial at the last meeting of each month.

B. Any member not in attendance at the last meeting will report on the visitation the next meeting.

C. All visitations are MANDATORY; a \$5.00 cumulative increasing fine must be paid for EACH WEEK an individual visitation is in arrears. The first \$5.00 is paid to the visitee, then paid to the Visitation Chair thereafter.

D. If you are scheduled to speak or showboat and are in arrears on your visitations, you will forfeit your slot and pay the appropriate fine.

E. If your visitations are in arrears you may not give your own "commercial" until visitations and fines are brought current.

F. If you are having difficulty contacting your Visitee, let the Visitation chair know before months end to help expedite the process.

G. If you haven't done your visitation, when the tip bucket is passed to you, stand up, announce that you didn't do your visitation, then go over to the person you were to visit and pay them the \$5.00 you owe them!

H. If visitee not present, give the \$5.00 to the Visitation Chairman who will mark you as paid and deliver the fine to the visitee.

I. After the first week fine is paid to the visitee, pay the VISITATION CHAIR the \$5.00 every week until visitation commercial is given.

Do not put the fine in the bucket, fine must be presented to the Visitation Chair, which will be given to the Treasurer.